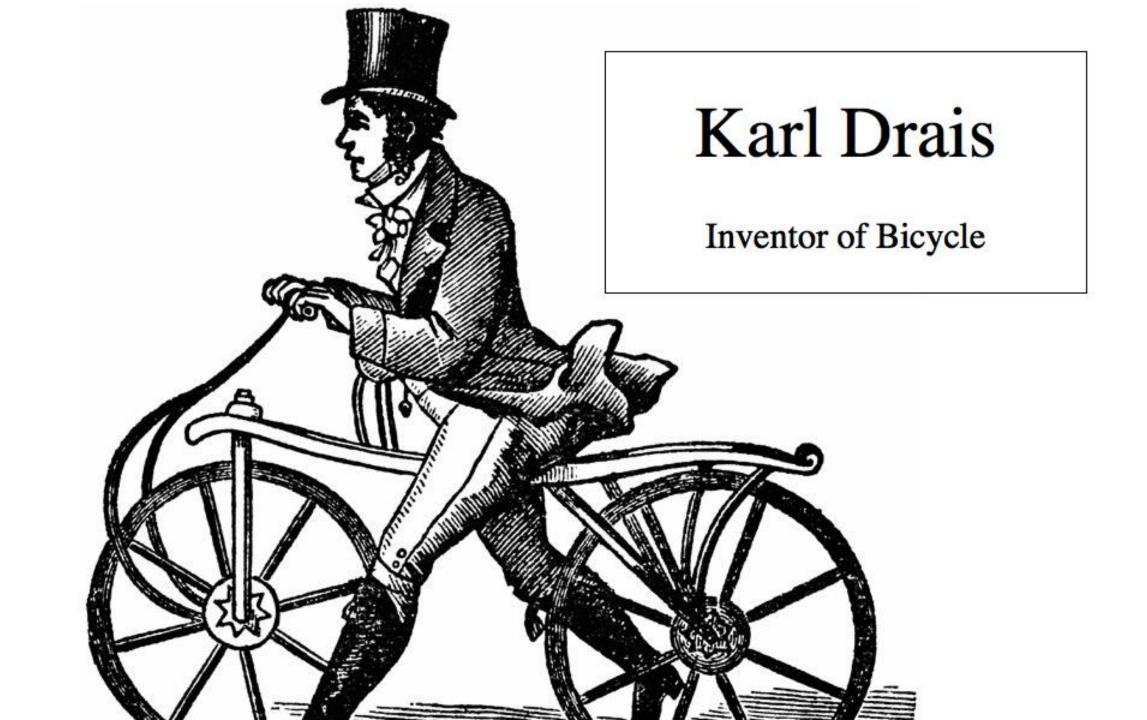
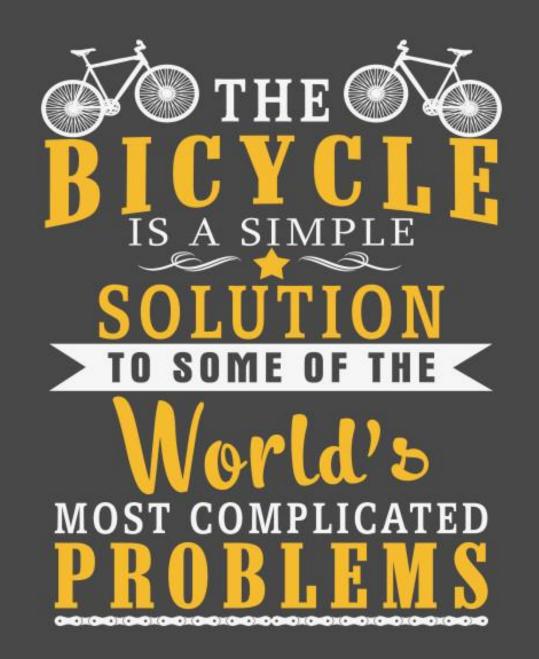


What bikes (and the people riding them) want

Craig Richards, CEO August 2019

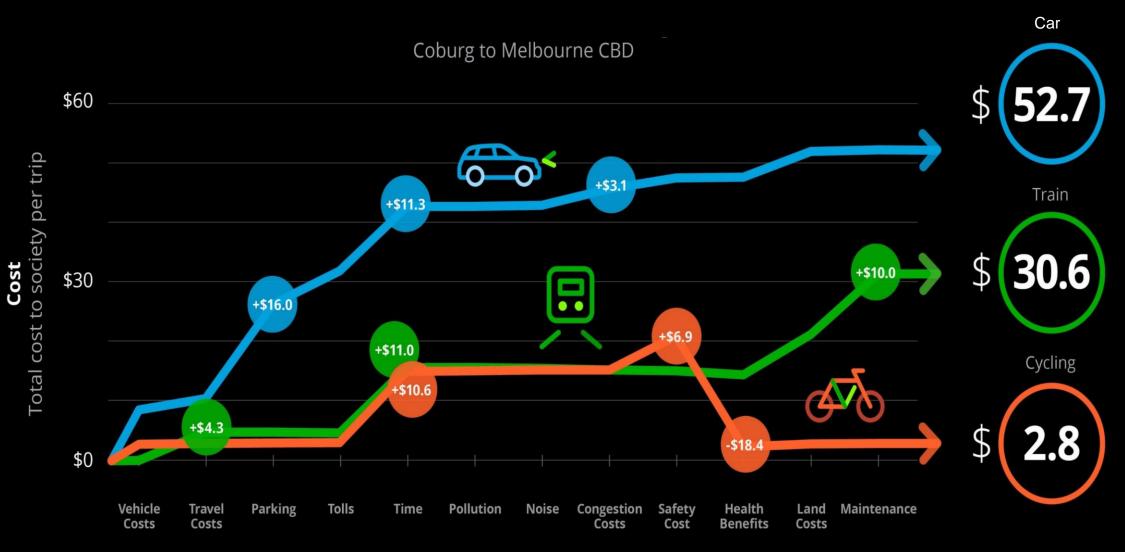






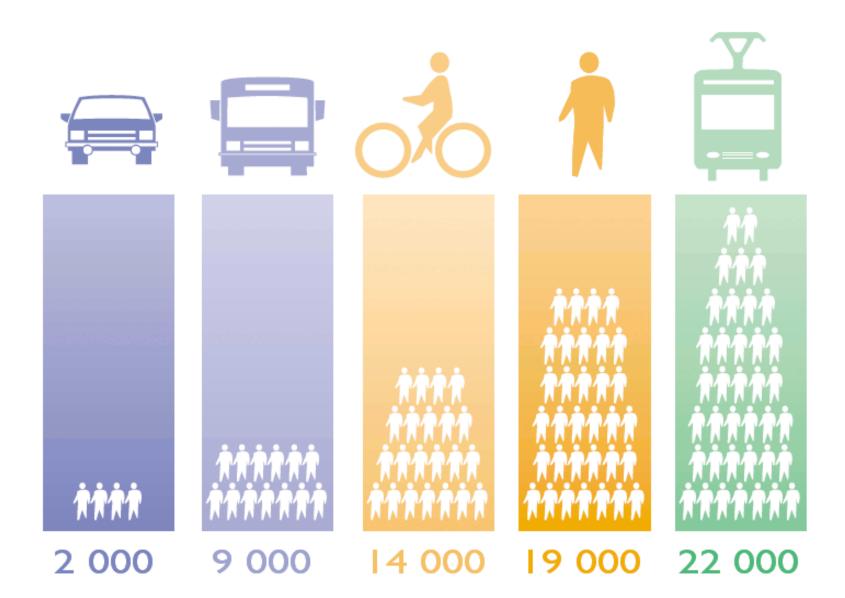
Cost efficient Space efficient **Energy efficient Healthy Time competitive** (up to 10km)

Total cost of commuting

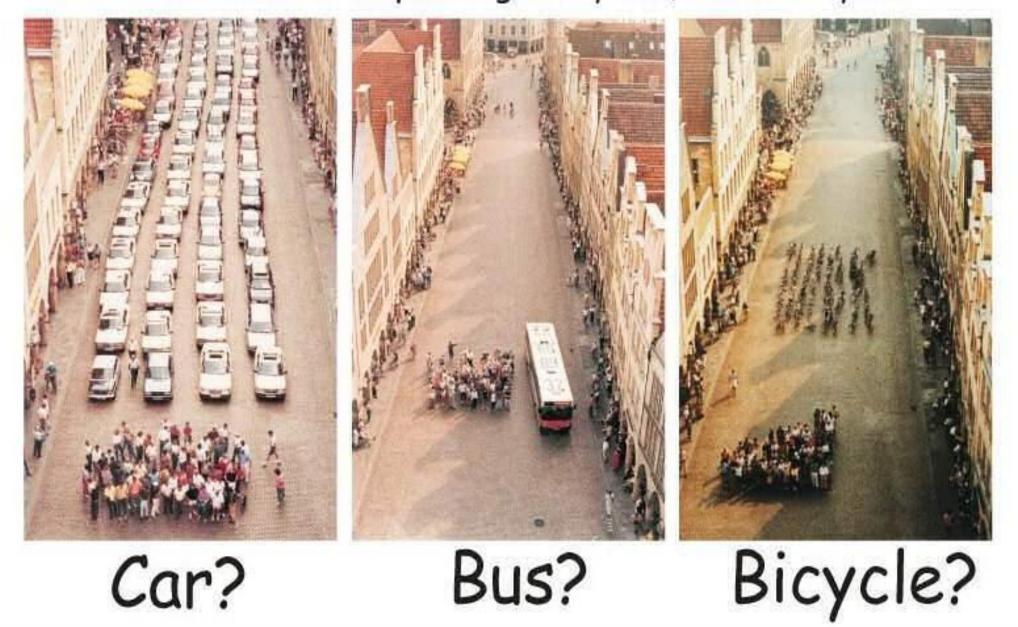


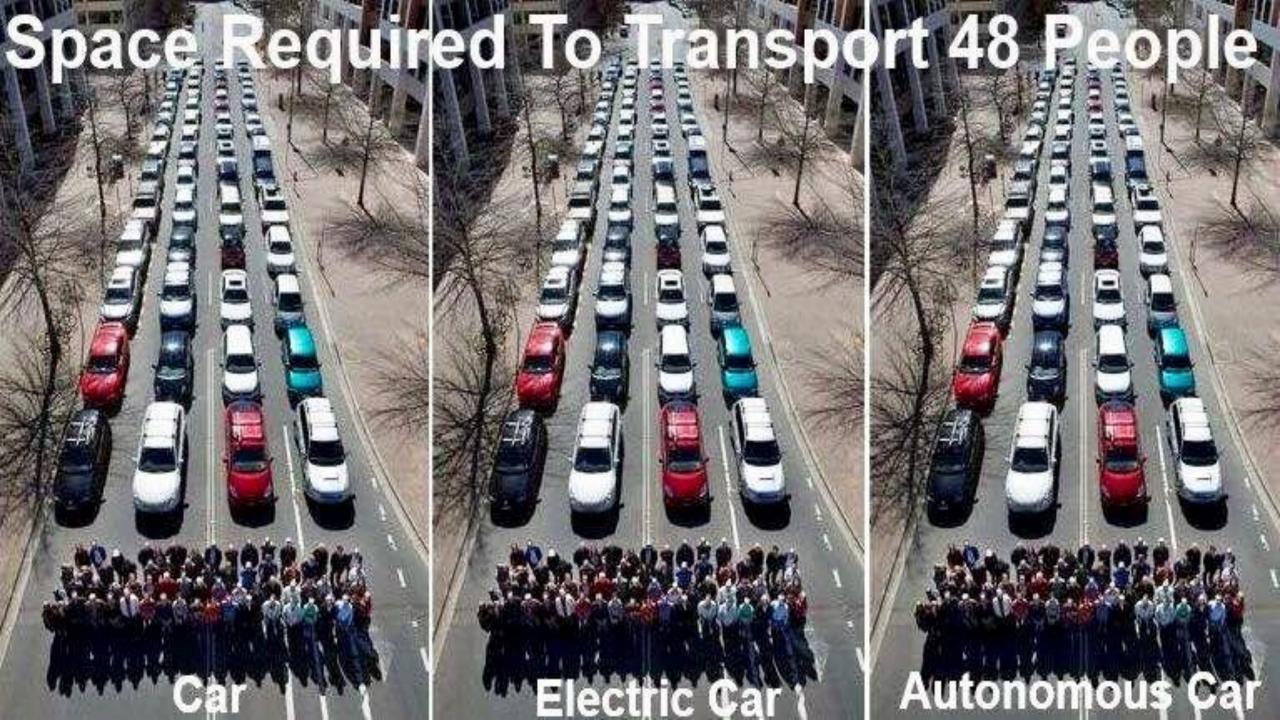
Cost component

Person Capacity per Lane-Equivalent



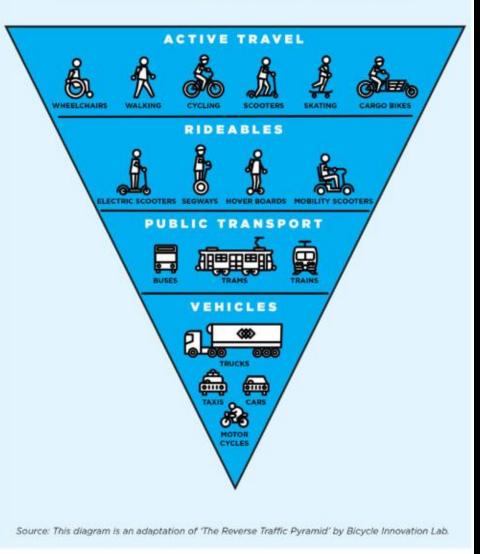
Amount of space required to transport the same number of passengers by car, bus or bicycle.







THE NEW REVERSE TRAFFIC PYRAMID



How Australians get to work



75.6%



9.2%



People's perceptions



Comfortable Convenient Cool





From this...





...to this



3.4 M Australians ride a bike every week

900,000 Victorians ride a bike every week

Places to ride





















Pain points and priority



Your bike commute is only as good as its worst piece of infrastructure











































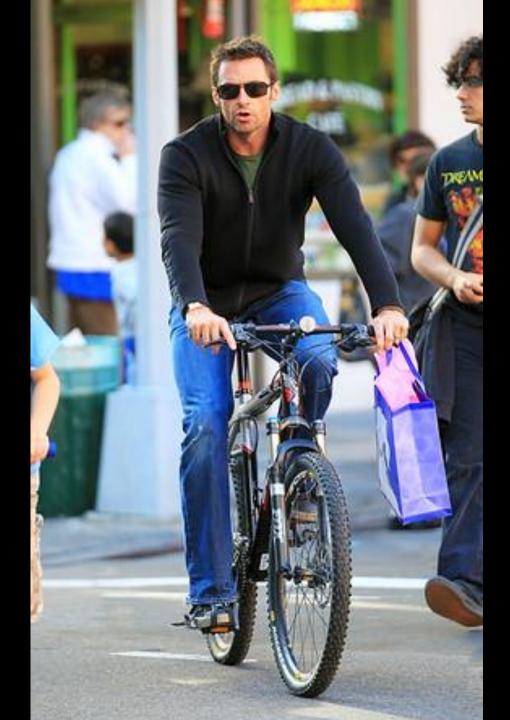


Det finnes ikke dårlig vær, bare dårlig klær!



There is no bad weather, only bad clothes!













Beware of barriers

There are people who talk about wanting to make safety clothing mandatory, road tax for bicycles, registering them and insuring them. I think all that stuff is utter nonsense. The whole point of the bike is that you get on it and you ride it and you can ride it when you're a kid or when you're absolutely flat broke and it's so agile.

James May









What bikes (and the people riding them) want

Craig Richards, CEO August 2019